



Brain Injury Association  
*25* of America  
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Brain Injury Association of America  
8201 Greensboro Drive, Suite 611  
McLean, VA 22102

2004



# 2004 ANNUAL REPORT



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*Creating a better future through  
brain injury prevention, research,  
education, and advocacy*

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# *Brain Injury Association of America*

## *Creating a Better Future.*

Often called the "silent epidemic," brain injury affects people in ways that are invisible. Imagine not knowing a hairbrush from a toothbrush or being unable to recall which goes on first—your shoes or your socks. Imagine knowing what you want to say but being unable to find your words.

Brain injuries can devastate individuals who are injured and bring anguish and hardship to their families and loved ones. Consider the strain of choosing between paying medical bills or feeding your family. Imagine the loneliness of a spouse who no longer knows her partner or a father who hopes he will outlive his child's lifelong disability.

According to the Centers for Disease Control and Prevention (CDC), an estimated 1.4 million traumatic brain injury-related deaths, hospitalizations, and emergency department visits occur in the United States each year. Tragically, 50,000 lives are lost instantly in car crashes and by violent assaults. Yet, because of advances in medicine, the vast majority of people survive their injuries. They do so with the knowledge that their lives are forever changed and that the once-familiar normalcy is gone.

The CDC reports at least 5.3 million American children and adults—2 percent of the U.S. population—currently live with disabilities resulting from brain injury. Physical, cognitive and behavioral impairments can interfere with school, work, and social relationships and sometimes present insurmountable challenges to everyday living.

The CDC acknowledges the statistics under-represent the number of persons who sustain a mild brain injury because they are cared for in a physician's office or may not seek treatment at all. These so-called "mild brain injuries" can usher in a host of severe consequences. Imagine living with the pain of chronic headaches or the irritation of a constant tingling in your fingertips. Imagine setting a reminder alarm but forgetting what it signals. Imagine the frustration of having others finish your sentence because your speech is too slow.

Now imagine brain injury in all of its forms with all of its consequences and ask yourself, "Who will help these people and their families?"

## *About the Brain Injury Association of America*

Founded in 1980 by individuals, families and professionals who had experienced brain injury, the Brain Injury Association of America has grown into the leading national organization serving and representing all of those who are touched by life-altering, often devastating brain injuries. For 25 years, our mission, resources, services, and dedicated staff, volunteers, and chartered state affiliates have focused on **CREATING A BETTER FUTURE THROUGH BRAIN INJURY PREVENTION, RESEARCH, EDUCATION AND ADVOCACY.**

Every year, the Brain Injury Association of America provides information and education to almost two million individuals with brain injury, their families and the professionals who care for them. We advocate with state and federal lawmakers for more research, community-based services, and the right to participate fully in everyday American life. The Association assists and supports a nationwide network of more than 40 statewide affiliates and hundreds of local chapters and support groups.

The Association's governing board represents a cross section of stakeholders in the field, including survivors, family members, clinical practitioners, researchers, and community leaders. Board

members work tirelessly to raise public awareness of brain injury, prevent brain injury, improve brain injury treatment, and advocate for progressive changes in federal and state laws. The Association is headquartered in the Washington, DC metropolitan area, maintains a \$2 million annual budget and has a staff of ten professionals.

## *Public Policy*

Each year, the Brain Injury Association of America and its grassroots network educate policymakers on Capitol Hill and across federal, state and local agencies to protect the rights of individuals with traumatic brain injury (TBI) and their families and to actively promote the development of services and supports that increase independence and enhance quality of life.

In 2004, the Association focused its efforts on maintaining and increasing federal appropriations for the TBI Act, the only federal law that specifically addresses the issues faced by people with TBI. The Association secured an increase of \$500,000 for TBI programs conducted by the Centers for Disease Control and Prevention in a year when cuts to other federal programs were commonplace. The appropriations campaign incorporated constituent meetings with policymakers, regular "Updates" and "Action Alerts" that were electronically mailed to more than 5000 grassroots advocates, and a targeted outreach program to specific legislators in key Congressional districts.

Additionally, the Association maintained an active presence in the broader health and disability community by supporting legislative proposals in the areas of trauma care planning; child abuse prevention, transportation, education, Medicare, Medicaid, and Temporary Assistance for Needy Families (TANF). On Capitol Hill and across the country, the Brain Injury Association of America was a voice anywhere policy decisions could affect people with TBI.

## *Education and Research*

### **Affiliate Leadership Conference**

With financial support from the U.S. Department of Health and Human Services, Health Resources and Services Administration, Maternal and Child Health Bureau's Federal TBI Program, the Association's 8th Annual Affiliate Leadership Conference, held in Nashville, Tennessee, attracted 50 state-based staff, volunteer leaders, and guests from more than 30 states. The program featured training on association management and public policy issues. Membership and State Affiliate Assembly meetings were also held and multiple networking opportunities were offered.

### **Winter Conference**

With support from the Moddy Endowment, in 2004, the Association brought together the nation's preeminent researchers and clinicians in Washington, DC for the *2004 Rehabilitation of Traumatic Brain Injury: the State of the Art* conference. More than 250 professionals attended this 3-day gathering addressing the neuroscience of brain injury, current research and historical perspectives in cognitive rehabilitation.

### **American Academy for the Certification of Brain Injury Specialists (AACBIS)**

Founded in 1996, the American Academy for the Certification of Brain Injury Specialists is the cornerstone of the Association's professional education program. In 2004, AACBIS expanded implementation of its national training and certification program for people who specialize in working in the field of brain injury. The professional advisory committee to AACBIS, led by Chairperson Lisa Gurdin, MA, established working subcommittees to improve the education and certification process. In 2004 the total number of Certified Brain Injury Specialists reached 1,100 with 416 new applicants enrolled in the certification process and 478 completing the requirements for certification. Additionally, more than 60 professional health organizations used AACBIS as the primary training tool for staff who work in brain injury services.

In 2004, the Corporate Advisory Council to AACBIS continued to strengthen the program's financial foundation and offer insight into the education and training needs of rehabilitation facilities that serve individuals with brain injury. The Council was led by Dr. Mark Ashley and in 2004 had members from The May Institute, Casa Colina Centers for Rehabilitation, Gentiva Rehab Without Walls, The Center of Neuro Skills, the Mentor ABI Group, Lakeview NeuroRehabilitation Centers, Bancroft NeuroHealth, Rainbow Rehabilitation Centers, Robert Voogt and Associates, Brown-Karhan, Special Tree Rehabilitation System and Remed.

### **Assistive Technology and Devices for Individuals with Cognitive Impairments**

In 2001, the U.S. Department of Education, National Institute on Disability and Rehabilitation Research (NIDRR), awarded funding to the Brain Injury Association of America to conduct a 5-year research project on assistive technology and devices for individuals with cognitive impairments. With an exemplary cadre of partners including the University of Akron, Moss Rehabilitation Hospital at Temple University in Pennsylvania, and Spaulding Rehabilitation Hospital in Massachusetts, the Association is investigating the use of digital memory organizers (DMOs) by children and adults with brain injury or mental retardation. Research trials are currently underway to discover (1) the range of available technology for memory and organization; (2) critical features of technology for memory and organization for persons with cognitive disabilities; and (3) the effectiveness of current DMOs for meeting the needs of individuals with cognitive disabilities.

The Association has also assembled and placed on its website a catalogue of devices and enhanced accessibility to the catalogue and other website features through the addition of an audible reader. In 2004, the Association's website received more than 4000 hits and requests for information on assistive technology.

## *Information and Resources*

The Brain Injury Association of America's website is the nation's premier source for information concerning TBI. In 2004, the site enjoyed approximately **1,800,000 visitors**. The top two most visited pages were "What is Brain Injury" followed by "Treatment and Rehabilitation." Key search terms included, Concussion, Post Concussion Syndrome, Persistent Vegetative State, Corpus Collasum, Brainy Bear, Coma, Shaken Baby Syndrome, Focal Dysplasia, Impulsivity, Idling neurons and Personality. In 2004, the website was reviewed for accessibility features and was enhanced with the addition of *Browsealoud*, a software that reads the website aloud to visitors.

### **Helpline**

Since its inception in 1980, the Brain Injury Association of America has maintained a toll-free Helpline to provide accurate and current information about TBI in a supportive manner, while simultaneously facilitating individual choice, decision-making, and personal advocacy. In 2004, the Association had more than 11,000 contacts with individuals with brain injuries, their family and friends, professionals, military personnel and veterans, students, the general public, and the Association's state affiliates via the Helpline. In response to requests, the Association mailed 1,944 packets of information in both English and Spanish language formats. Random surveys and unsolicited positive feedback from inquirers consistently ranked the Association's information service as being of high quality and value.

### **National Brain Injury Information Center**

The National Brain Injury Information Center is a pilot investigation to determine the feasibility of a nationwide, one-call center that will automatically link callers to local resources, information, and services via the Association's network of state-based affiliates. The project is funded under a 3-year cooperative agreement with the CDC and involves affiliates in Minnesota and Mississippi as pilot states. It incorporates a standardized protocol for handling calls, a customized packet of information on brain injury topics, data collection on the most needed resources, and evaluation activities.

### **Traumatic Brain Injury Model Systems**

The Traumatic Brain Injury Model Systems Centers is a network of 16 medical centers, research universities and rehabilitation providers that was established in 1987 by the U.S. Department of Education, National Institute on Disability and Rehabilitation Research (NIDRR) to develop an exemplary system of care and collect uniform longitudinal data. The Model Systems sites pursue a wide variety of critical research questions and publish articles in peer-reviewed journals. To enhance the dissemination of this research and to provide it in a user-friendly context, in 2004, the Association produced 48 abstracts of the published research and posted the information to a searchable databank on its website. The Association also inserted into its quarterly newsletter, *TBI Challenge!*, an annual special feature summarizing research on depression and traumatic brain injury. Feedback on this service from consumers and professionals alike has been very favorable.

### **The National Directory of Brain Injury Rehabilitation Services**

The Directory contains information on 3,000 rehabilitation facilities and programs as well as individual service providers and community-based organizations across the country. The Association has continued to improve the publication to make it easier for individuals, particularly those with a brain injury, to use the information presented. In 2004, more than 2,500 directories were distributed to individuals with brain injury, advocates and professionals in the field. The package included a CD-ROM version providing electronic access to users.

### ***TBI Challenge!***

Funded in part by the Defense and Veterans Brain Injury Center (DVBIC), the Association's quarterly newsletter is written for individuals with brain injury, family members and professionals and enjoys a circulation of more than 25,000 people nationwide. In addition to its featured columns including "Survivor's Voice," "State Spotlight" and "Public Policy Update," the *TBI Challenge!* also furnishes news and information to assist people with brain injury and their families.

### **The State Affiliate Resource Site (STAR) Site**

With support from the Delta Foundation for Rehabilitation, the Brain Injury Association of America hosts the State Affiliate Resource Site (STARsite) as a benefit to the national organization's 41 chartered state affiliates. The password-protected website provides information on brain injury, association governance and management, federal and state policy, advocacy and technology, and provides resources, such as articles, document templates and sample presentations.

### ***Currents E-News:***

The Association circulates a monthly electronic newsletter to chartered state affiliates and a nationwide cadre of volunteers to keep them informed of educational conferences, training opportunities, grant announcements, legislative action alerts, and news briefs from affiliates.

## ***Public Awareness***

### **Brain Injury Awareness Month**

October 2004 was designated as Brain Injury Awareness Month, a critical time when the Brain Injury Association of America builds public awareness and education by producing and distributing important education and prevention tools. In 2004, *Living with a Brain Injury* was the campaign focus. More than 4,500 awareness kits containing fact sheets, promotional posters, and information booklets, and a catalogue of educational materials were developed in partnership with the Centers for Disease Control and Prevention and the Defense and Veterans Brain Injury Center. These kits were distributed to individuals, professional and organizations across the country.

### ***Living With Brain Injury Brochures***

With support from The Medtronic Foundation, a leading medical technology company, the Association developed and circulated 75,000 booklets focusing on the challenges faced by individuals and families who live with the consequences of TBI. The brochure topics, selected through focus group testing,

included Return to Work, Substance Abuse, and Coping with Depression, were written as a volunteer service to the Association by James Malec, PhD; Rachel A. Scanlan, MS, CRC; John D. Corrigan, PhD; Gary L. Lamb-Hart, MDiv; and Margaret Brown, PhD.

### **Safe World Public Awareness Campaign**

As part of a continued partnership with the U.S. Department of Health and Human Services, Health Resources and Services Administration, Maternal and Child Health Bureau's Federal TBI Program, the Brain Injury Association of America collaborated with the communications firm BVK/McDonald, based in Milwaukee, Wisconsin, and Clear Channel Communications to develop and implement an outdoor advertising campaign titled "Until the World's This Safe, Wear a Helmet." The "Safe World" campaign combined prevention and public awareness messages displayed in transit shelters, mall areas, and on mass transit trains and platforms from January until June 2004 in Chicago, IL, Washington, DC, Baltimore, MD, and Annapolis, MD. The campaign was also featured in restaurants, sports arenas, and other venues in Alabama, Iowa, Michigan, North Carolina, Ohio and Illinois. The printing and posting of the campaign was furnished pro bono by All Over Media, an indoor advertising agency in Milwaukee, Wisconsin.

### **Video Public Service Announcement**

In 2004, the Association partnered with Bell Sports, Inc, a leading manufacturer of helmet and safety gear to produce the public service video, "*Protect the Stuff You Care About.*" In the 30-second and 20-second versions of the PSA, a team of young soccer players are performing practice drills with their coach when a fast moving soccer ball heads straight toward one young player. The young man is unfazed by the impact because, in an unexpected twist, he has strategically placed a Bell bicycle helmet in front of his body. The video PSA, which included the Association's toll-free telephone number and website, was distributed to, and aired on, television stations and networks across the nation.

## *Partners in Creating a Better Future*

No man is an island. And no single organization working alone could produce the truly remarkable achievements described here. The Brain Injury Association of America is proud to have assembled a diverse array of partners that includes federal agencies, private foundations and national organizations that help achieve our mission. Equally important are the scores of individual, corporate and foundation donors who invested in the Brain Injury Association of America in 2004.

### **2004 In-Kind Donors**

#### **In-Kind Donations over \$50,000**

Mark Ashley, Centre for Neuro Skills

#### **In-Kind Donations, \$1,000 - \$50,000**

Gregory O'Shanick  
Delta Foundation for Rehabilitation

#### **In-Kind Donations, \$100 - \$1,000**

Maureen Alterman  
Gary Chiaverotti  
Susan Connors  
Michele Burnett

## 2004 Donors

### Over \$50,000

Medtronic Foundation

### \$20,000 - \$50,000

NeuroRestorative Specialty Centers  
The Moody Endowment

### \$10,000 - \$19,999

Special Tree Rehabilitation System  
The Lynn A. Chiaverotti Fund

### \$1,000 - \$10,000

Mark Ashley  
Douglas Katz  
Maureen and Rolland Alterman  
Joseph Richert  
Peter Ungar  
Wally Walsh  
Richard Dalrymple  
Robert DeSilets  
Wayne Gordon  
Timothy Imhoff  
Charles Lagerstrom  
Crotched Mountain Rehabilitation Center  
Estate of Rachel Kudish  
Gordon & Doner, PA  
Howard County Striders, Inc.  
Richard and Jane Green Family  
Foundation, Inc.

### \$500 - \$999

Larry Logan  
Richard and Michelle Calderon  
Paul Kearney  
Suzanne Doswell  
John Stock  
Ellen Shillinglaw  
George Bonnefond  
Ann Chaitovitz  
John Corrigan  
Maria Gaiso  
Linda Horton  
Kenny Hosack  
Sharon Keith  
John Stafford  
Ray Stepan  
John Whyte

### \$100 - \$499

Brian Lindblom  
Warner Katz  
Robert Theuer Family  
Nathan Valentine  
John Wooldridge  
Mr. and Mrs. Irving Feigenbaum  
Lawson Allen  
Kathleen Bell  
Belda Bryan  
Thomas Carroll  
Dick Gray  
Alan Hall  
Craig Leres  
Thomas Matthews  
James McDeavitt  
Nancy Payne  
James Phifer  
Dennis Reagan  
Mitchell Rosenthal  
Colleen Ryall  
Richard Sheytanian  
Tom Stephenson  
George Whiteley  
Ezra Dabah  
Scott Peterson  
Arthur Burt  
Colleen DeVirgiliis  
Otto Munch  
Kristin Reardon  
August Chiaverotti  
Mike Clark  
Mr. and Mrs. Robert Feigenbaum  
J. Paul Getty  
Gerhard Gipner  
Kent and Heather Hamilton  
Kenneth Harrington  
Dennis Hays  
E. Clareen Hays  
Thomas Hedge  
William Logan  
Tamara Lohmann  
Christine Lucarelli  
Kurt Mossberg  
Tarun Saini  
Anthony Salerno  
Clifford Straehley

James Whalen  
Amy Berryman  
David Ott  
Margrit Boyd  
Chere Cassidy  
Prudence Gensman  
Paul M. Johns  
Barry Lakritz  
Kimberly Miczak  
Walter Reeves  
Charles Sanders  
Shelley Schanfield  
Lesley Simoes  
Sandra Whitmire  
Allan Bergman  
Stefanie Griffin  
Shari and Scott Goldstein  
Larry O'Neill  
Amy Chester  
Roslyn Hart  
Valerie Gavin  
Robin Grubard  
Geoffrey Lauer  
Joe Ninomiya  
Leonard Abington  
Joan Ackerstein  
H. Adams  
H. Richard Adams  
Mary Albert  
William Allen  
Lorraine Anger & The Truck Team  
Vivian Bailey  
Jolanta Baranowski  
Fred Basalto  
Jacqlynn Behnke  
Barbara Belovin  
James and Katherine Booth  
Deborah Boylan  
Robert Brezovec  
Barbara Brown  
Diane Brown  
Stephen Brown  
Seymour Burg  
Katherine Callahan  
James Campbell  
Mary Carlile  
Douglas Chase  
Arthur Collins  
Pierre Colombel  
Megan Connolly  
Janine Coronado  
Patrick Cox  
Donald Croce & Jill D. Rathburn  
Ginger Crooker

James Cushing  
Gerald Daniels  
Lawrence Dees  
Ken Diashyn  
Paul Diefenbach  
Richard Dilling  
Robert Djergaian  
Mary Lou Donley  
Dawn Doolin-LCR  
Leo Emond  
Craig Enge  
James Fiegel  
Catherine Finch  
John Foley  
Deborah Freedman  
Stephen Gerdes  
Lois Gleicher  
Mel Glenn  
Laura Goldberg  
David Goldin  
Patricia Gordon  
Judith Gould  
William Gould  
Leonard Greenberg  
Harold Grey  
Michael Hall  
David Hawley  
Michael Henderson  
Hilda Hess  
Michael Hingle  
Vernon Hirt  
Tina Horn  
Franklin Horstman  
Susan Howry  
Deborah Jacobs  
Ellen Jantzen  
Kent Jayne  
Mary Jelinek  
Shauneen & Bobby Jensen  
Tara Jesson  
Philip Johnson  
Paul Joyal  
Cynthia Kendall  
Wendi Kimbrell  
Samuel Klass  
Jennifer Snider & Robert Knight  
Walter Krupman  
Charles Lancaster  
David Lechuga  
Robert Lipsky  
Ruby Lyons  
Christian Maciejewski  
Martin Magid  
Eleanor Mares

Clarence Masuo  
Steven Metcalfe  
David Metzger  
Michael Miller  
Pat Miller  
Robert Miller  
Claudia Morris  
Linda Mosley  
Denise Murray  
Michael Nadler  
Krishna Nagasuri  
Bruce Nelson  
Stephenie Northway  
Robert Novy  
Maureen O'Brien  
John O'Neill  
Mark Ouellette  
Jason Packard  
Robert Page  
Linda Pardoe  
Gerald Parkinson  
Terri Patterson  
Mary Perry  
Chris Persel  
Douglas Peterson  
Robert Piragowski  
Jaclyn Pride  
Mary Richard  
Margaret Roffee  
Jeffrey Rogg  
Jason Rohan  
Jason Rosen  
Jacob Ruby  
John Russell  
Lisa Salazar  
Rose Marie Salerno  
Alex Sanchez  
Rachel Sapone  
Nancy Schonfeldt  
Charles Seigerman  
D. Curtis Shaneour  
R. Scott Shearer  
David Sherman  
Edith Siler  
David Sinclair  
Jamie Smith  
Katie Smith  
Jim & Avis Stafford  
Paul Stafford  
Leonard Stevens  
Robert Surovell  
Ray Johnson & Debra Tams  
Larry Tate  
Gregory Tilton

Susan Trihey  
Allison Valverde  
Sandra Van Court  
Nancy Varley  
Connie Venuti  
Deborah Warden  
Dianne Weaver  
Tara Whitehead  
Donald Wilson  
Nate Winters  
Ray & Susan Wren  
E. Carson Yates  
Marlene Young  
Hmm-163 Officers Funds  
Frugal Flower, Inc  
MICO Manufacturing Co., Inc.  
The Lippin Group  
Young Broadcasting, Inc.  
Glenelg Country School  
Sadlers Home Furnishings  
Sovereign Military Order of the Temple of  
Jerusalem, Priory of the Monitor  
and the Merrimac  
Latrobe Elementary School  
Larchmont United Methodist Church  
Upper Room Class  
Employees Charity Organization (ECHO)  
Wednesday Night Girls Dance  
HealthSouth Braintree Rehabilitation  
Hospital and Outpatient Centers  
Pilot Club of Lufkin, Inc.  
AIG SunAmerica Securities  
American Airlines  
Aufman Associates, Inc.  
Doffermyre Shields Canfield  
Knowles & Devine  
Hur Enterprises, Inc.  
Insurance Services Office, Inc.  
Ipswich Ford, Inc.  
Jim Lowes & Associates, Inc.  
Penny Green LTD  
Pilot Club of Jacksonville, IL  
Rancocas Valley Regional High School  
Sales Performance International  
Strategic Dental Marketing, Inc.

#### **And 1220 Donors of Less than \$100**

These charitable organizations and people know someone has to be at the other end of the phone to help the millions of survivors and families, and they know someone has to educate teachers, healthcare workers and professionals about the

unique challenges faced by people with brain injury. They know someone has to persuade state and federal lawmakers to protect the rights of citizens with brain injury. They know someone has to inform the public of the causes and consequences of brain injury and entice researchers to uncover the mysteries of the brain. The Brain Injury Association of America gratefully acknowledges all its partners in creating a better future in brain injury.

## *Governance and Management*

### **2004 Board of Directors**

Maureen Alterman, MS  
Chairperson  
Howell, Michigan

Mark J. Ashley, Sc.D., CCC-SLP, CCM  
Chairperson Elect  
Bakersfield, CA

Debra Braunling-McMorrow, Ph.D.  
Vice-Chairperson for Program Outcomes  
Carbondale, IL

Suzanne D.K. Doswell  
Pittsfield, MA

Caroline Feller  
Wauwatosa, WI

Wayne A. Gordon, Ph.D.  
New York, NY

Marilyn Hern  
Boise ID

Tim Imhoff  
St. Louis, MO

Douglas I. Katz, M.D.  
Braintree, MA

James T. McDeavitt, M.D.  
Immediate Post Chairperson  
Charlotte, NC

Gregory J. O'Shanick, M.D.  
National Medical Director  
Midlothian, VA

Ellen Shillinglaw  
Bethesda, MD

Joseph C. Richert  
Romulus, MI

Wally Walsh  
Snohomish, VA

Dianne J. Weaver, Esq  
Vice-Chairperson for Finances and Records  
Jacksonville, FL

John Wooldridge, CPA  
Arlington, VA

Ross D. Zafonte, DO  
Pittsburgh, PA

### **Board of Directors Meetings**

February 27, 2004 - McLean, Virginia  
May 21, 2004 - McLean, Virginia  
August 20, 2004 - McLean, Virginia  
November 19, 2004 - McLean, Virginia

### **Staff**

The Association employed the following staff in 2004:

Susan Connors	Interim President and CEO
Frederica Browne	Director of Finance
Tony McNeil	Accounting Specialist
Roxane Dean	I&R Manager
Dr. Mary Car-Blanchard	I&R Administrator
Amy Hermansen	Grants Manager / Policy Analyst
Geoffrey Lauer	National Director of Affiliate Relations
Scott Peterson	Director of Operations
Rebecca Mosher	Graphics Designer / Web Mistress
Wendy Posey	Administrative Assistant
Catherine Sebold	Communications Specialist
Julie Torres	Development Specialist

### **Volunteers**

The Association relies on the support and encouragement of its volunteers who assist the organization in all aspects of its work. Key volunteers in 2004 included Robert Demichelis (Legislative Liaison), Kit Callahan (Receptionist), and Anne Forest (Speakers Bureau). Marcus Berman, Radhika Arishi and students from Episcopal High School in Alexandria, VA assisted with the annual Brain Injury Awareness Campaign. Alice Demichelis served as Family Liaison and Volunteer Coordinator. The Association is grateful to all of its dedicated volunteers.

*Board / Staff / Volunteers*

## Statement of Activities for the Year Ended December 31, 2004

Revenue and Other Support:	
Grants Revenue	\$1,044,438
Contributions	267,814
Special Events, Net	4,911
Products, Publications and Related Items	173,172
Contributed Services	48,125
Conferences and Meetings	160,353
State Affiliation Fees	166,949
Sponsorship	55,000
Net Investment Revenue	6,253
Other Revenue	6,302
	<hr/>
Total Revenue and Other Support	\$1,933,317
	<hr/>
Expenses:	
Program Services:	
Public Awareness/Prevention	\$391,070
Education and Training	248,391
Information and Resources	271,265
Government Relations	177,241
Affiliate Relations	251,599
Research	120,863
Total Program Services	<hr/>
	\$1,460,429
	<hr/>
Management and General	234,480
Fundraising	108,540
	<hr/>
Total Expenses	\$1,803,449
	<hr/>
Operating Income (Loss)	\$ 129,868
	<hr/>
Change in Net Assets:	<u>\$ 129,868</u>