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Meetings held in 2017 occurred March 21, May 9, Aug. 24, and Dec. 5.
Dear Friends:

Ten years ago, fortune smiled brightly on the Brain Injury Association of America (BIAA), allowing us to transform the realities of more than 3 million people living with permanent disabilities as a result of brain injury, plus their family members, caregivers, researchers, clinicians, and other service providers. Through legislative victories, new and expanded programs, and critical infrastructure building, BIAA became a stronger, active voice for all of the people we serve – both now and for the future.

In 2017, the Association, along with our nationwide network of affiliates, local chapters, and support groups, moved ever closer to achieving our shared mission – to advance awareness, research, treatment, and education and to improve the quality of life for all people affected by brain injury. Our goals for 2017 were to:

1. Improve care and support for individuals with brain injury and their families.
2. Increase awareness and understanding of brain injury and BIAA.
3. Increase our capacity to achieve BIAA’s mission.

On behalf of the Board of Directors, volunteers, and staff, I am pleased to present the Brain Injury Association of America’s 2017 Annual Report.

Susan H. Connors, President/CEO
Brain Injury Association of America
National Brain Injury Information Center

The Brain Injury Association of America (BIAA) established the National Brain Injury Information Center (NBIIC) to assist individuals and families who experience the life changing, sometimes devastating, effects of brain injury. Callers who dial 1-800-444-6443 are automatically linked to compassionate, knowledgeable specialists to assist in locating rehabilitative, legal, financial, and other support services critical to maximizing recovery. The NBIIC program offers consistent, user-friendly information about brain injury, provided by trained brain injury specialists.

Nationally, BIAA responded to more than 30,000 calls for help in 2017.

NBIIC Callers by Type in 2017

Of the people who contacted us in 2017, 38 percent were family/friends of a person with a brain injury; 37 percent were people with brain injuries; 23 percent were professionals, and 2 percent were veterans.
Long-term issues remained the most frequent call topic of 2017, reinforcing the idea that brain injury is a chronic condition, and emphasizing the value in making information, resources, and support available for everyone – no matter where they are in their journey with brain injury.

**Testimonials from NBIIC Callers (2017)**

“This is a long, tough road. It’s good to have a friendly, knowledgeable voice on the other line."

“I actually forgot to thank you! I guess it just left my mind. I thank you so much for the support.”

“Thank you so much for every drop of your gracious help! We had been at our wits end trying to find services for our family member after his traumatic injury and subsequent brain injury!”

“The information sent was incredibly helpful and I really appreciate your efforts.”

“This information is great, thank you! I appreciate your help so much. It has been a roller coaster ride.”
Advocacy

The Brain Injury Association of America tirelessly advocates for greater access to care for civilian and military populations, expanded brain injury research, adequate resources for state programs, and increased congressional awareness of brain injury issues, among other priorities. BIAA worked with veteran service organizations, health and disability advocates, and grassroots activists throughout 2017 on a variety of federal policy issues.

Reps. Bill Pascrell, Jr. (D-N.J.) and Thomas J. Rooney (R-Fla.), Co-Chairs of the Congressional Brain Injury Task Force (CBITF), hosted Brain Injury Awareness Day on Capitol Hill Wednesday, March 22. It included a brain injury awareness fair featuring more than 50 exhibitors, a briefing, and a reception celebrating Brain Injury Awareness Month.


CBITF hosted a briefing, “The Silent Epidemic – TBI and Domestic Violence,” Oct. 25. BIAA’s President and CEO, Susan Connors, moderated the session, which included panelists from the Brain Injury Association of Virginia, the Brain Injury Association of Michigan, the U.S. Army Military Police School, and the Eunice Kennedy Shriver National Institute of Child Health and Human Development.

BIAA worked against an administration proposal to cut $9 million in funding to the National Institute on Disability, Independent Living, and Rehabilitation Research (NIDILRR), which houses the Traumatic Brain Injury (TBI) Model Systems. BIAA also collaborated with other brain injury stakeholders to develop and implement strategies to fight harmful proposals by the Trump administration, such as a proposal to combine the TBI State Grant Program, Developmental Disabilities Grant Program, and Independent Living Grant Program into one program with less funding.
Education, Research, and Support Services

The 2017 BIAA Brain Injury Business Practice College was held Feb. 8-10 in Denver at the Curtis Hotel. Presenters included Susan Connors; Peter Thomas, J.D.; Susan Vaughn, M.Ed.; Kenny Hosack, M.A.; Michael Choo, M.D.; Gary Seale, Ph.D.; David Harrington, M.B.A., OTR/L, CBIST; and John Stark, Ph.D. Sessions included overviews of legislative, referral, and reimbursement landscapes as well as discussions about value proposition, outcome measurement, process measurement, change management, and state policy.

The Academy of Certified Brain Injury Specialists (ACBIS) has been a cornerstone of the Association’s professional education since 1996. BIAA processed more than 1,300 applications in 2017, expanding the certification to more than 6,000 specialists in the United States and other countries. The Association is grateful to the professionals who volunteer their expertise to maintain and enhance the quality of ACBIS education and the rigor of the certification process:

- Sharlene Adams, CBIST, LSW
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- Christina Stack, M.S., MT-BC, CBIS
- Mary Voegeli, APNP, CRRN, CBIS
- Peter Wright, M.B.A., CBIST

The BIAA Career Center, which was launched in October 2013, continues to help match brain injury professionals with the best jobs in the field. For job seekers, the BIAA Career Center is a free service that provides access to employers and jobs in healthcare and brain injury. Employers can post jobs online, search for candidates based on specific job criteria, and create online resume agents to contact qualified candidates. Visit the Career Center at careers.biausa.org.
BIAA offered a variety of webinar series covering a range of topics in 2017, detailed below:

**David Strauss Memorial Series**
- Cognitive Rehabilitation: Deficits of Initiation/Action, Deirdre Dawson, Ph.D.
- Cognitive Rehabilitation: Social and Pragmatic Communication: Evidence-Based Interventions, Rebecca Eberle, M.A., CCC-SLP, BC-ANCDs
- Cognitive Rehabilitation: Memory Deficits and Rehabilitation, Thomas Bergquist, Ph.D., LP

**Mitch Rosenthal Memorial Series**
- Pediatric TBI: A Study of Recovery of Executive Function, Megan Narad, Ph.D.
- The Common Denominator of Evidence-Based Treatments for Emotional and Social Cognition Deficits after Brain Injury, Dawn Neumann, Ph.D.
- Service Delivery for Children following TBI: Gaps in Care, Juliet K. Haarbauer-Krupa, Ph.D.
- Caring for Wounded Warriors: Impact and Treatment Implications, Angelle M. Sander, Ph.D.

**Carolyn Rocchio Caregiver Education Series**
- Using Technology to Help with Problem Solving after Brain Injury, Michelle Wild, MA, and Laurie Ehlhardt Powell, Ph.D.
- Life Care Planning, Harvey Jacobs, Ph.D.
- Maximizing the Effectiveness of Rehabilitation for your Family Member, Jennifer Bogner, Ph.D.
- Driving after Brain Injury, Jan Crye OTR/L CDRS
- Caring for the Brain Injury Caregiver, Denise Krch, Ph.D. and Peggy Chen, Ph.D.
- Management of Challenging Behaviors in the Community, Sheryl Berardinelli, Psy.D., and Kyle Haggerty, Ph.D.

**Business of Brain Injury Series**
- TBI and the Criminal Justice System: A Review for Forensic and Legal Professionals, Jerrod Brown, MA, M.S., M.S., M.S.
- The Need for a Mental Reboot: Work-Related Stress in Brain Injury Rehabilitation Professionals, Gillian Murray, DSW, LSW, CBIS
- Learning Systems Management, Training and Education, Peter Wright, M.B.A., CBIST

**Robert Sbordone Memorial Series on mTBI and Concussion**
- Challenges in Diagnosis, Lisa Kreber, Ph.D.
- Return to Work after Mild Brain Injury, Melanie Whetzel, M.A., CBIS
- Athlete Brain Health – Injury and Long Term Consequences, Jeffrey Kutcher, M.D.
- Return to School after Mild TBI, Ann Glang, Ph.D.

**Butch Alterman Memorial Series**
- Rebuilding a Meaningful Life after Brain Injury, David Grant
- Resilience: Moving Forward after Brain Injury, Carole Starr

**Distinguished Speaker Series**
- Neurophysiological Optimization: Life and Neurological Health after TBI, Mark Ashley, Sc.D., CCC-SLP, CCM, CBIST

**Complimentary Webinar**
- Rehabilitation Interventions for Traumatic Brain Injury: What Works Best for Whom? I, Jennifer Bogner, Ph.D.
- Rehabilitation Interventions for Traumatic Brain Injury: What Works Best for Whom? II, Jennifer Bogner, Ph.D.
BIAA wrapped the final year of the three-year #NotAlone Brain Injury Awareness Month campaign in March 2017. The #NotAlone campaign provided a platform for educating the public about the incidence of brain injury and the needs of people with brain injuries and their families.

Members of the BIAA Brain Injury Advisory Council came together to help increase awareness of brain injury in Washington, D.C. for Brain Injury Awareness Day on Capitol Hill March 22.

In 2017, more than 50,000 copies of BIAA’s quarterly magazine, THE Challenge!, were distributed in print, and thousands more copies viewed online. The four issues covered topics such as Brain Injury in the Community, Technology, Research, and Being Your Best Self.

Media sources mentioned or quoted the Brain Injury Association of America 1,004 times in 2017. BIAA was also featured in the Dallas Morning News, Huffington Post, and Newsweek.

BIAA’s social media reach continued to increase in 2017. Facebook followers increased by 33%, while engagement on Facebook soared to 86,992 – an increase of 297%! On Twitter, followers increased by 20% to 8,683 and engagement rose by 138% to 8,592.

BIAA’s reimagined website, www.biausa.org, launched in December 2017 after nearly two years of work. Designed to meet the needs of people living with brain injury, caregivers and family members, professionals, advocates, and others, the site has information and resources for all regardless of their connection to brain injury. Take a quick tour of the new website by clicking here.
Research

The Guidelines for the Rehabilitation and Disease Management of Adults with Moderate to Severe Traumatic Brain Injury project was launched on July 1, 2014. The Brain Injury Association of America’s grant to the Brain Injury Research Center at the Icahn School of Medicine at Mount Sinai ended June 30, 2017; BIAA agreed to allow an 18-month no-cost extension to ISMMS to complete the project. Wayne A. Gordon, Ph.D., ABPP/Cn, and Marcel Dijkers, Ph.D., are principal investigators. Panel chairs include Jennifer Bogner, Ph.D., ABPP, FACRM; Keith Cicerone, Ph.D., ABPP-Cn; Kristen Dams-O’Connor, Ph.D.; Steven R. Flanagan, M.D.; Stephanie Kolakowsky-Hayner, Ph.D., CBIST, FACRM; and Angela Yi, Ph.D.

Fundraising

BIAA collaborated with affiliates in Maine and Missouri on Bowling for Brain Injury™ awareness events. Individuals who wish to support their state and national brain injury associations use online software to raise funds through social networks and business contacts and then come together celebrate their achievements at local bowling alleys.

Staff and volunteers also collaborated to host fundraising initiatives throughout the year for events and milestones such as Brain Injury Awareness Month, National Concussion Awareness Day, BIAA’s Birthday, and Giving Tuesday.
Chartered State Affiliates

The Brain Injury Association of America’s chartered state affiliates provide local and statewide help, hope, and healing to millions of constituents through programs and services, education, prevention and awareness initiatives, and support groups. In November 2017, BIAA held its 22nd Annual Affiliate Leadership Conference in Clearwater Beach, Fla. Affiliate leaders came together to discuss and focus on innovative strategies to strengthen governance and fundraising acumen.

BIAA President and CEO Susan Connors presented the State Association Leadership Award for Chief Volunteer Officer of the Year to Brain Injury Association of Missouri Boardmember David Dyck, Jr., D.O., and the Chief Staff Professional of the Year award Brain Injury Association of Missouri Executive Director Maureen Cunningham, CFRE. Association award winners included:

- Brain Injury Association of Kansas and Greater Kansas City: 2017 Award of Excellence for Advocacy
- Brain Injury Association of Georgia: 2017 Award of Excellence for Advocacy
- Brain Injury Association of Maryland: 2017 Award of Excellence for Communications
- Brain Injury Association of New York State: 2017 Award of Excellence for Programs and Services
- Brain Injury Association of New Hampshire: 2017 Award of Excellence for Programs and Services
- Brain Injury Association of Louisiana: 2017 Award of Excellence for Fundraising
- Brain Injury Association of Kansas and Greater Kansas City; The Byron Thompson Family: 2017 Award of Excellence for Fundraising
- Brain Injury Association of Massachusetts: 2017 Award of Excellence for Collaboration
- Brain Injury Association of Michigan: 2017 Award of Excellence for Collaboration

Photo by Waring Jackson ©2017
Vision

Everyone in the U.S. who sustains a brain injury is diagnosed, treated, and accepted.

Mission

Our mission is to advance awareness, research, treatment, and education and to improve the quality of life for all people affected by brain injury.

Values

| Leadership | We stand up for what we believe in. |
| Integrity  | We tell the truth and keep our promise. |
| Respect   | We treat others the way we want to be treated. |
| Diligence  | We work hard every day. |
| Strategy   | We think before we act. |
| Growth     | We aspire to do more and be more. |

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Dave and Elaine Nokes
Robert and Martha Page
Purvis Ford, Lincoln
Janet Robinson
Mary Ann Robinson
Ronald Rogers
Ann Sexton
Elizabeth Silva
Rob Straznitskas
Kathleen Davis
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D’Angelique Russ
Noah Saife
Keith Striga
The Benevity Community
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Vincent and Carol Leskusky
Michelle Picard-Aitken
Carol Austin
Donna Cutler
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Karen Walski
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James Hudson & Marion
Blackston

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Megan Thompson
Mike Thorp
Matthew Tran
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<td>Elizabeth Chamberlain</td>
<td>Samuel Chan</td>
</tr>
<tr>
<td>Pat and Debbie Damian</td>
<td>Susan H. Connors</td>
</tr>
<tr>
<td>Kent and Heather Hamilton</td>
<td>Renee Gruber</td>
</tr>
<tr>
<td>Judi Lachenmyer</td>
<td>Kalil &amp; Kress PA</td>
</tr>
<tr>
<td>Joseph Matuscak</td>
<td>Nicholas Kasper and Mallory</td>
</tr>
<tr>
<td>Kate McIlhenny</td>
<td>Sterba</td>
</tr>
<tr>
<td>Matt Meyer</td>
<td>Marlboro Fish &amp; Game</td>
</tr>
<tr>
<td>Chad Ratkovich</td>
<td>Richard and Nancy McFadden</td>
</tr>
<tr>
<td>Terry Roy</td>
<td>T. A. and Susan Miller</td>
</tr>
<tr>
<td>Kenneth Shapiro</td>
<td>Rhutasel and Associates, Inc.</td>
</tr>
<tr>
<td>Michael Teodori</td>
<td>Michael and Mary Schmidt</td>
</tr>
<tr>
<td>Kevin and Lorraine Barry</td>
<td>James Sewall</td>
</tr>
<tr>
<td>Frank Clark</td>
<td>Sally A. Smith</td>
</tr>
<tr>
<td>Stephen Desloge</td>
<td>John and Andrea Smith</td>
</tr>
<tr>
<td>Sandra Johnson</td>
<td>H. J. Zoffer</td>
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<tr>
<td>Leon and Fern Lerner</td>
<td>David McGlone</td>
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<tr>
<td>Matthew Lewis</td>
<td>Ryan Becker</td>
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<tr>
<td>Scott and Ryann Lorberbaum</td>
<td>Janice Carroll</td>
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<tr>
<td>Lois Rosenfeld</td>
<td>Sarah Gaffney</td>
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<tr>
<td>Carl Shedlock</td>
<td>Jo Ann McCalister</td>
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<tr>
<td>Renee Sparacio</td>
<td>Southern Ohio Medical Center</td>
</tr>
<tr>
<td>Mr. &amp; Mrs. Jim Stevens</td>
<td>Elizabeth Olson</td>
</tr>
<tr>
<td>Dana Thummel</td>
<td>Mario Castiglia and Rosa</td>
</tr>
<tr>
<td>Mr. &amp; Mrs. Ronald Troutman</td>
<td>Locurto</td>
</tr>
</tbody>
</table>

Brewer Center
2017 Financial Highlights

The figures on this page depict the financial activities of the Brain Injury Association of America for the fiscal year ending December 31, 2017.

### Statement of Activities

#### Public Support and Other Revenue

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Contributions</td>
<td>$399,140</td>
</tr>
<tr>
<td>Program Services Revenue</td>
<td>$1,697,644</td>
</tr>
<tr>
<td>Special Events</td>
<td>$54,832</td>
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<tr>
<td>Other Revenue</td>
<td>$132,792</td>
</tr>
<tr>
<td><strong>Total Revenue</strong></td>
<td><strong>$2,284,408</strong></td>
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</table>

### Statement of Financial Position

#### Assets

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash, Cash Equivalents and Investments</td>
<td>$3,103,320</td>
</tr>
<tr>
<td>Accounts, Affiliate and Contributions Receivable, Net</td>
<td>$100,275</td>
</tr>
<tr>
<td>Prepaid Expenses and Other Current Assets</td>
<td>$81,552</td>
</tr>
<tr>
<td>Noncurrent Assets</td>
<td>$96,266</td>
</tr>
<tr>
<td><strong>Total Assets</strong></td>
<td><strong>$3,381,413</strong></td>
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</tbody>
</table>

#### Liabilities and Net Assets

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accounts Payable &amp; Accrued Liabilities</td>
<td>$154,525</td>
</tr>
<tr>
<td>Refundable Advances</td>
<td>$943,265</td>
</tr>
<tr>
<td>Deferred Revenue</td>
<td>$121,672</td>
</tr>
<tr>
<td>Noncurrent Liabilities</td>
<td>$12,506</td>
</tr>
<tr>
<td><strong>Total Liabilities</strong></td>
<td><strong>$1,231,968</strong></td>
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</tbody>
</table>

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Unrestricted Net Assets</td>
<td>$2,022,071</td>
</tr>
<tr>
<td>Temporarily Restricted Net Assets</td>
<td>$120,406</td>
</tr>
<tr>
<td>Permanently Restricted Net Assets</td>
<td>$6,968</td>
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<tr>
<td><strong>Total Net Assets</strong></td>
<td><strong>$2,149,445</strong></td>
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</tbody>
</table>

### Expenses

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Education, Training and Research Services</td>
<td>$703,873</td>
</tr>
<tr>
<td>Public Awareness and Communications</td>
<td>$508,468</td>
</tr>
<tr>
<td>Individual and Family Services</td>
<td>$197,422</td>
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<tr>
<td>Government Relations and Advocacy</td>
<td>$345,345</td>
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<tr>
<td>Affiliate Services</td>
<td>$192,227</td>
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<tr>
<td>Management and General</td>
<td>$191,562</td>
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<tr>
<td>Fund Raising</td>
<td>$217,333</td>
</tr>
<tr>
<td><strong>Total Expenses</strong></td>
<td><strong>$2,356,230</strong></td>
</tr>
</tbody>
</table>

A complete copy of financial statements audited by Ross, Langan & McKendree, LLP is available upon request from the Brain Injury Association of America, Inc., 1608 Spring Hill Road, Suite 110, Vienna, VA 22182 or on our website at www.biausa.org.
Public Support & Other Revenue in 2017

- Contributions: 18%
- Program Services Revenue: 74%
- Other Revenue: 6%
- Special Events: 2%

Expenses in 2017

- Public Awareness and Communications: 31%
- Individual and Family Services: 12%
- Government Relations and Advocacy: 21%
- Affiliate Services: 12%
- Fund Raising: 13%
- Management and General: 11%

Public Support & Other Revenue in 2017

- Program Services Revenue: 74%
- Contributions: 18%
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- Special Events: 2%

Expenses in 2017

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