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Meetings were held March 19, May 1, July 11, August 24, November 2, and December 18, 2018.
Dear Friends:

Thank you for making the Brain Injury Association of America the Voice of Brain Injury! In 2018, your support made it possible for BIAA to advance brain injury awareness, research, treatment, and education to improve the quality of life for all people affected by brain injury.

This year, BIAA and its grassroots network advocated for life-saving research and desperately needed healthcare for the 2.5 million children and adults who sustain life altering brain injuries in the United States each year. We fought for community-based services and supports for the 5.3 million people who live with permanent disabilities because of brain injury.

BIAA welcomed millions of visitors to our website and, together with our chartered state affiliates, answered thousands of individual requests for help through our National Brain Injury Information Center’s toll-free line 1-800-444-6443.

In 2018, BIAA’s chapter in Maine continued its direct service to individuals with brain injury and their families as did BIAA’s chapter in Texas, which launched a new coalition to improve access to treatment and support for people who experience a broad array of neurological conditions.

BIAA continued to provide on-site, on-line, on-demand education to each of our constituencies. We also continued to develop our certification programs to meet the needs of professionals all along the career ladder.

With an eye toward providing help, hope, and healing, BIAA moved ever closer to a better quality of life for everyone by pursing three goals:

1. Improve care and support for individuals with brain injury and their families.
2. Increase awareness and understanding of brain injury and the Brain Injury Association.
3. Increase our capacity to achieve BIAA’s mission.

On behalf of the Board of Directors, volunteers, and staff, I am pleased to present the Brain Injury Association of America’s 2018 Annual Report.

Susan H. Connors, President/CEO
Brain Injury Association of America
The Brain Injury Association of America (BIAA) established the National Brain Injury Information Center (NBIIC) to assist individuals and families who experience the life changing, sometimes devastating, effects of brain injury. Callers who dial 1-800-444-6443 speak to compassionate, knowledgeable specialists who assist in locating rehabilitative, legal, financial and other support services critical to maximizing recovery.

BIAA works in collaboration with its chartered state affiliates to offer NBIIC services in all 50 states and the District of Columbia. Nationwide, NBIIC specialists responded to 30,000 calls for help in 2018.

Who Contacted NBIIC in 2018

- Family/Friend: 34%
- Person with brain injury: 27%
- Professional: 1%
- Veteran/Family: 38%

Diagram showing the distribution of contacts to NBIIC in 2018.
Long-term issues (cognition, behavior, and caregiver coping strategies) were the most frequent call topics of 2018. These data reinforce BIAA’s recognition of brain injury as a chronic condition, emphasizing the value in making information, resources, and support available throughout the lifespan.

Sample responses from people who contacted us for information and support:

- “I am so grateful for taking the time to assist me. Thank you again!”
- “Thank you for taking the time to provide all this information, I should be able to get somewhere with this.”
- “You are a godsend and a wealth of information! Thanks so much for giving us a place to start!”
- “Thank you so much for your kind words and encouragement. I truly appreciate all of the resources you gave me to help my family!”
- “Wow! This list is awesome and so very helpful. Thank you! I appreciate all of the time and energy that has gone into making this list.”
- “I appreciate your promptness in returning my call and for sending me helpful information. One of things that really helped was just being validated about my thoughts and feelings about my situation.”
Advocacy

The Traumatic Brain Injury (TBI) Reauthorization Act of 2018 was signed into law by President Trump in December 2018. Lawmakers passed the legislation to commemorate the retirements of Senator Orrin Hatch (R-Utah) and Representative Thomas J. Rooney (R-Fla.). Sen. Hatch was the republican senate sponsor of the TBI Act of 1996. The law authorizes the U.S. Department of Health and Human Services (HHS) to conduct research at the National Institutes of Health, to conduct surveillance and public education programs at the Centers for Disease Control and Prevention (CDC), and to make grants to state agencies and protection and advocacy systems. The reauthorization designated the Administration for Community Living (ACL) as the administrator of the TBI State Grant Program and authorized the CDC to conduct a National Concussion Surveillance System. The program was authorized at $11.321 million until 2024.

BIAA President/CEO Susan Connors presented awards to the co-chairs of the Congressional Brain Injury Task Force, Reps. Bill Pascrell, Jr. (D-N.J.) and Thomas J. Rooney (R-Fla.), for their service to individuals with brain injury and their families. The task force hosts Brain Injury Awareness Day on Capitol Hill as well as briefings throughout the year. The leaders also advocate for increases in brain injury programs across the federal government by circulating support letters to appropriators.

Thanks to BIAA’s persistent advocacy, patients with brain injury and stroke were spared in the Medicare Payment Advisory Commission’s plan to compensate inpatient rehabilitation hospitals/units at the same rate as skilled nursing facilities.

At BIAA’s urging, Congress passed and President Trump signed the Sports Medicine Licensure
Clarity Act to protect physical therapists and other health care providers furnishing medical services to an athlete, athletic team, or team staff member when they travel with the team across state lines.

BIAA released Non-Lethal Opioid Overdose and Acquired Brain Injury, a comprehensive issue paper that was circulated to brain injury champions on Capitol Hill as well as to the Opioid Safety Alliance. The Substance Abuse and Mental Health Services Administration (SAMHSA) invited BIAA to present during the webinar, “Traumatic Brain Injury Among Service Members and Veterans: What Behavioral Health Providers, Families, and Peers Should Know.” BIAA’s Director of Consumer Services Greg Ayotte discussed the Association’s past accomplishments and current focus, including an overview of BIAA’s National Brain Injury Information Center and a preview of the Brain Injury Fundamentals Program.

BIAA served on the Consumer Advisory Board (CAB) for the Chronic Effects of Neurotrauma Consortium, whose mission is to fill the gaps in knowledge about the basic science of mild TBI and its effects on late-life outcomes and neurodegeneration, identify service members most susceptible to these effects, and identify the most effective treatment strategies. BIAA is a member of the steering committee of the Coalition to Preserve Rehabilitation. The Coalition submitted extensive comments to the HHS Office of Civil Rights on Nondiscrimination in Health Programs and Activities provisions within the Patient Protection and Affordable Care Act.

BIAA continued its strong support of the Enhancing the Stature and Visibility of Medical Rehabilitation Research at NIH Act in the Senate and the 21st Century Cures Act in the U.S. House of Representatives.
Education, Research, and Support Services

The **2018 BIAA Brain Injury Business Practice College** was held Feb. 8-10 in Austin, Texas, at the Doubletree by Hilton Austin. Presenters included Mark Ashley, Sc.D., CCC-SLP, CCM, CBIST; Debra Braunling-McMorrow, Ph.D.; Bill Buccalo, C.P.A.; Susan Connors; Ken Diashyn; Deanna Kuykendall; Mark MacAleese; Brent Masel, M.D.; Corey Morrison, M.B.A.; Drew Nagele, Psy.D., CBIST; Michael Reed, M.B.A.; Joe Richert II, DDS, Ed.S., CBIS; Noah Riner M.B.A.; Romeo Saenz; Gary Seale, Ph.D.; John Stark, Ph.D.; and Peter Thomas, J.D. Sessions included overviews of federal legislation and regulations relating to brain injury rehabilitation; state policy; positive psychology; trends in the rehabilitation market, contracting, and payor relations; best practices in internal processes; and corporate culture.

The **Academy of Certified Brain Injury Specialists (ACBIS)** has been a cornerstone of the Association’s professional education since 1996. BIAA processed more than 1,650 applications in 2018, expanding the certification to more than 6,750 specialists in the United States and other countries. The Association is grateful to the professionals who volunteer their expertise to maintain and enhance the quality of ACBIS education and the rigor of the certification process:

Maheen Mausoof Adamson, Ph.D.
Juan Carlos Arango-Lasprilla, Ph.D.
Cindy Barrus, PT, MM, CBIST
Rita Cola Carroll, Ph.D.
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Heidi Reyst, Ph.D., CBIST
Eric Spier, M.D.
Christina Stack, M.S., MT-BC
Mary Voegeli, APNP, CRRN
Peter Wright, M.B.A., CBIST

The **BIAA Career Center** continues to match brain injury professionals with the best jobs in the field. For job seekers, the BIAA Career Center is a free service that provides access to employers and jobs in healthcare and brain injury. Employers can post jobs online, search for candidates based on specific job criteria, and create online resume agents to contact qualified candidates. Visit the Career Center at careers.biausa.org.
BIAA offered six webinar series in 2018:

**Business of Brain Injury Series**  
*TBI and Domestic Abuse*, Jerrod Brown, Ph.D.

**Butch Alterman Memorial Series**  
*Getting Hit, Getting Up, Moving Beyond*, Joanne Cohen  
*Brain Benefits of Mindfulness*, Nivi Dean, PT, DPT, RYT-200, and Kyla Pearce, MPH, Ph.D., CBIS, RYT-200

**Carolyn Rocchio Caregiver Series**  
*Problem Solving after Brain Injury*, Dr. Rita Lenhardt  
*Strategies and Cognitive Tools to Promote Independence after Brain Injury*, Tom Thompson, CCC/SLP  
*Vision and Brain Injury*, Ruth Y. Shoge, OD, FAAO, and Madelaine Sayko  
*Fall Prevention and Home Safety Strategies*, Kristen Schreier, M.A., CCC-SLP  
*Complementary and Integrative Health Therapies*, Theresa D. Hernandez, Ph.D.  
*Managing Stress as a TBI Caregiver: A Mindful Approach*, Angelle M. Sander, Ph.D.  
Pseudo-Bulbar Affect, Kelli James

**Mitch Rosenthal Memorial Series**  
*Epidemiology of Comorbid Conditions among Older Adults with TBI*, Raj Kumarr, MPH  
*Window to Hope: A Psychological Suicide Prevention Intervention for Veterans with TBI*, Lisa Brenner, Ph.D., ABPP  
*Risk for CTE in Football and Hockey*, Barry Willer, Ph.D., and John Leddy, M.D., FACSM, FACP  
*Clinical Guidelines*, Mark Bayley, M.D., FRCPC, and Bonnie Swaine, Ph.D.

**Robert Sbordone Memorial Lecture on mTBI/Concussion Series**  
*Diagnosis and Treatment of Complex mTBI*, Christina Weyer Jamora, Ph.D.  
*Balance and mTBI*, Amy Salinzski, OT  
*Understanding Concussions in Children*, Juliet Haarbauer-Krupa, Ph.D., and Kristy Arbogast, Ph.D.  
*Concussion as a Craniocervical Injury*, Kevin Crutchfield, M.D.

**David Strauss Memorial Series**  
*Principles of Applied Behavior Analysis*, Michael Mozzoni, Ph.D.  
*Neuroplasticity and Neurorehabilitation*, Lisa Kreber, Ph.D., CBIST  
*Pain Management*, Scott Peters, MS, OTR/L  
*Cognitive Rehabilitation in Aging Populations*, Sarah Fischer, MS, CRC, CBIS, and Mark Cola, CBIS  
*Disorders of Stress Guidelines*, Joseph Giacino, Ph.D., Douglas Katz, M.D., and John Whyte, M.D, Ph.D.
Public Awareness

BIAA launched #ChangeYourMind, a three-year awareness campaign in March. The 2018 to 2020 campaign provides a platform for educating the public about the incidence of brain injury and the needs of people with brain injuries and their families. It also lends itself to outreach within the brain injury community to de-stigmatize the injury, empower those who have survived, and promote the many types of support that are available.

BIAA released a brand video describing our work against the backdrop of one young man’s injury and fight for recovery. The video features gunshot victim Michael and his mother Bridgette as well as BIAA’s President and CEO Susan Connors, Board Chairman Emeritus Dr. Mark Ashley, and National Medical Director Dr. Brent Masel. Watch the video online by clicking here.

BIAA collaborated with Pilot International to raise money and awareness through Brown Bag It for Brain Injury. The Brown Bag It project encourages people to bring their lunch from home and donate what they would have spent at a restaurant to BIAA.

In 2018, more than 50,000 copies of BIAA’s quarterly magazine, THE Challenge!, were distributed in print and online at www.biausa.org. Issues focused on non-traumatic (acquired) brain injury, research, aging, and being your best self.

BIAA’s social media reach continued to increase in 2018. The Association actively used four major platforms – Twitter, Facebook, LinkedIn, and Instagram – to promote awareness online. Followers increased by 14% across all platforms.
Research

BIAA continued its collaboration with the Brain Injury Research Center at the Icahn School of Medicine at Mount Sinai to develop and disseminate “Guidelines for the Rehabilitation and Disease Management of Adults with Moderate to Severe Traumatic Brain Injury (TBI).” The aim of this research project, funded by BIAA through generous donations, is to identify how much rehabilitation adult patients with moderate to severe TBI should receive, in what setting, and at what point after injury in order to achieve the best results.

Expert panelists are reviewing literature in five areas: behavioral, cognitive, functional, medical, and vocational/participation rehabilitation. Researchers, originally expected to complete the guidelines and recommendations in 2017, have encountered vastly more literature than expected and the end date has been tentatively set for December 2019.

Leaders of the project include Wayne A. Gordon, Ph.D., ABPP/Cn, Marcel Dijkers, Ph.D., Stephanie Kolakowsky-Hayner, Ph.D., CBIST, FACRM; Jennifer Bogner, Ph.D., ABPP, FACRM; Keith Cicerone, Ph.D., ABPP-Cn; Kristen Dams-O’Connor, Ph.D.; Steven R. Flanagan, M.D.; and Angela Yi, Ph.D. 

Click here for the latest information on Guidelines for the Rehabilitation and Disease Management of Adults with Moderate to Severe Traumatic Brain Injury.

Bequest

Thanks to a generous bequest from the estate of Linda Redmann, BIAA’s Board of Directors voted to create the the Brain Injury Research Fund to offer support to studies contributing to our understanding of brain injury as a chronic disease.

BIAA will fund novel approaches to understanding and ameliorating long-term effects of brain injury, such as the excess mortality associated with more severe injuries, neurodegenerative diseases that may be triggered by an injury earlier in life, or consequences of childhood brain injury.
Chartered State Affiliates

The Brain Injury Association of America’s chartered state affiliates provide local and statewide help, hope, and healing to millions of constituents through programs and services, education, prevention and awareness initiatives, and support groups. BIAA held its 23rd Annual Affiliate Leadership Conference in Clearwater Beach, Fla., Oct. 31 to Nov 2, 2018. BIAA affiliate leaders came together to discuss and focus on innovative strategies to strengthen governance and fundraising acumen. BIAA President/CEO Susan Connors presented the award for Chief Volunteer of the Year to Darcy Carroll (President, Brain Injury Association of Virginia) and for Chief Staff Professional of the Year to Nicole Godaire, CBIS (Executive Director, Brain Injury Association of Massachusetts).

Association award winners included:

- **2018 Award of Excellence for Advocacy**
  Brain Injury Association of Kansas & Greater Kansas City
  Brain Injury Association of Massachusetts
- **2018 Award of Excellence for Communications**
  Brain Injury Association of Pennsylvania
- **2018 Award of Excellence for Programs & Services**
  Brain Injury Association of Virginia
  Brain Injury Association of Georgia
  Brain Injury Association of Michigan
- **2018 Award of Excellence for Fundraising**
  Brain Injury Association of South Carolina
- **2018 Award of Excellence for Collaboration**
  Brain Injury Association of Virginia

Bowling for Brain Injury℠
The Brain Injury Association of America and its chartered state affiliates hosted Bowling for Brain Injury℠ events in Ohio, Missouri, Maine and Texas in 2018.

More than 250 individuals raised nearly $40,000 for their state brain injury associations.
Vision

Everyone in the U.S. who sustains a brain injury is diagnosed, treated, and accepted.

Mission

Our mission is to advance awareness, research, treatment, and education that improves the quality of life for all people affected by brain injury.

Values

Leadership We stand up for what we believe in.
Integrity We tell the truth and keep our promise.
Respect We treat others the way we want to be treated.
Diligence We work hard every day.
Strategy We think before we act.
Growth We aspire to do more and be more.

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The Transitional Learning Center at Galveston (TLC)
2018 Preferred Attorneys

The Brain Injury Association of America's Preferred Attorneys have demonstrated their knowledge of the physical, cognitive, emotional, and financial tolls a brain injury can inflict.

For more information on the Preferred Attorney Program, or to find an attorney near you, please visit www.biausa.org/Attorneys.
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2018 Annual Report   Page 15
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Denys Williams
Andrea Williams
Mr. Doug Williams
Mr. & Mrs. Wayne and Maxine Williams
Morgan Williams
Claire Williams
Brett Williamson
Barbara Williamson
Jody Wilson
Chris Wilson
Melynda Wilson
Jeff Wilson
Ken Wilson
Brooke Wilson Hurman
Jessica Wilson-Silas
Jessica Windham
Hallee Winnie
Latonya Winters
Deborah Wise
Rebekah Witherington
Mr. & Mrs. Carl and Mary Witkowski
Stephanie Witt
Judy Wolfe
Brittany Wolter
Mr. Mark Wong
Christine Wontrop
Peter Wood
Jess Wood
Tara Woodhouse
Joshua Woodman
Michelle Woods
Susan Woods
Lauren Woods
Barbara Woods Loftus
Scott Wooldridge
Chris Worden
Floy Work
Jerry Wright
Teresa Wright
Lynda Wright
Jin Wu
Peggy Wunder
Keith Wyatt
Hannah Wyatt
Kelly Wyckoff
Jen Yates
Shelley Yates
Kristyn Yelton
Kristin York
Deb Yost
Simone Young
Kathy Young
Gary Youngblood
Simon Younger
Ron Zacconi
John Zagraiejk Jr.
Brayan Zambrano
Carol Zapian-Voris
Anita Zatz
Amy Zellmer
Andrea Zellner
Tim Ziegenfuss
Jad Ziolkowska
H. J. Zoffer
Sophia Zolan
Julie Zubia
Denise Zuniga
## 2018 Financial Highlights

### Brain Injury Association of America Financial Highlights

The figures on this page depict the financial activities of the Brain Injury Association of America for the fiscal year ended December 31, 2018.

#### Statement of Activities

<table>
<thead>
<tr>
<th>PUBLIC SUPPORT AND OTHER REVENUE</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Contributions and Grants</td>
<td>$1,696,050</td>
</tr>
<tr>
<td>Program Services Revenue</td>
<td>$1,403,929</td>
</tr>
<tr>
<td>Other Revenue</td>
<td>($60,590)</td>
</tr>
<tr>
<td><strong>Total Revenue</strong></td>
<td><strong>$3,039,389</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>EXPENSES</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Education, Training and Research Services</td>
<td>$910,706</td>
</tr>
<tr>
<td>Public Awareness and Communications</td>
<td>$511,212</td>
</tr>
<tr>
<td>Individual and Family Services</td>
<td>$250,359</td>
</tr>
<tr>
<td>Government Relations and Advocacy</td>
<td>$189,957</td>
</tr>
<tr>
<td>Affiliate Services</td>
<td>$214,200</td>
</tr>
<tr>
<td>Management and General</td>
<td>$177,587</td>
</tr>
<tr>
<td>Fund Raising</td>
<td>$205,085</td>
</tr>
<tr>
<td><strong>Total Expenses</strong></td>
<td><strong>$2,459,106</strong></td>
</tr>
</tbody>
</table>

#### Statement of Financial Position

<table>
<thead>
<tr>
<th>ASSETS</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash, Cash Equivalents and Investments</td>
<td>$3,298,326</td>
</tr>
<tr>
<td>Contributions Receivable, Net</td>
<td>$41,749</td>
</tr>
<tr>
<td>Property and equipment, Net</td>
<td>$89,749</td>
</tr>
<tr>
<td>Other Assets</td>
<td>$155,137</td>
</tr>
<tr>
<td><strong>Total Assets</strong></td>
<td><strong>$3,584,961</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>LIABILITIES and NET ASSETS</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Accounts Payable &amp; Accrued Liabilities</td>
<td>$94,270</td>
</tr>
<tr>
<td>Refundable Advances</td>
<td>$527,742</td>
</tr>
<tr>
<td>Deferred Revenue</td>
<td>$154,328</td>
</tr>
<tr>
<td>Other Liabilities</td>
<td>$78,893</td>
</tr>
<tr>
<td><strong>Total Liabilities</strong></td>
<td><strong>$855,233</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>NET ASSETS</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Without Donor Restrictions</td>
<td>$1,963,610</td>
</tr>
<tr>
<td>With Donor Restrictions</td>
<td>$766,118</td>
</tr>
<tr>
<td><strong>Total Net Assets</strong></td>
<td><strong>$2,729,728</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Total Liabilities and Net Assets</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>$3,584,961</strong></td>
<td></td>
</tr>
</tbody>
</table>

A complete copy of financial statements audited by Ross, Langan & McKendree, LLP is available upon request from the Brain Injury Association of America, Inc., 1608 Spring Hill Road, Suite 110, Vienna, VA 22182 or on our website at www.biausa.org.